## Price Schedule by Margins

| PDF Catalogue ART NO's | DOORDELIVEREDPRICE | TYPICAL MARKET SELLING PRICE |  |  |  | Profit on 50\% | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\% | 60\% |  |  |  |  |  |

(Hairdressing Scissors)

| SW-08-4100 J2-420 | £13.83 | £27.66 | £34.58 | £46.10 | £13.83 | £20.75 | £32.27 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-08-4101 J2-420 | £13.59 | £27.18 | £33.98 | £45.30 | £13.59 | £20.39 | £31.71 |
| SW-08-4102 J2-420 | £13.79 | £27.58 | £34.48 | £45.97 | £13.79 | £20.69 | £32.18 |
| SW-08-4103 J2-420 | £13.89 | £27.78 | £34.73 | £46.30 | £13.89 | £20.84 | £32.41 |
| SW-08-4104 J2-420 | £13.89 | £27.78 | £34.73 | £46.30 | £13.89 | £20.84 | £32.41 |
| SW-08-4105 J2-420 | £13.89 | £27.78 | £34.73 | £46.30 | £13.89 | £20.84 | £32.41 |
| SW-08-4106 J2-420 | £13.76 | £27.52 | £34.40 | £45.87 | £13.76 | £20.64 | £32.11 |
| SW-08-4107 440C | £18.89 | £37.78 | £47.23 | £62.97 | £18.89 | £28.34 | $£ 44.08$ |
| SW-08-4108 440C | £18.89 | £37.78 | £47.23 | £62.97 | £18.89 | £28.34 | £44.08 |
| SW-08-4109 440C | £18.89 | £37.78 | £47.23 | £62.97 | £18.89 | £28.34 | £44.08 |
| SW-08-4110 440C | £18.54 | £37.08 | £46.35 | £61.80 | £18.54 | £27.81 | $£ 43.26$ |
| SW-08-4111 440C | £18.79 | £37.58 | £46.98 | £62.63 | £18.79 | £28.19 | £43.84 |
| SW-08-4112 440C | £18.89 | £37.78 | £47.23 | £62.97 | £18.89 | £28.34 | £44.08 |
| SW-08-4113 440C | £18.89 | £37.78 | £47.23 | £62.97 | £18.89 | £28.34 | £44.08 |
| SW-08-4114 Cobalt | £46.89 | £93.78 | £117.23 | £156.30 | £46.89 | £70.34 | £109.41 |
| SW-08-4115 Cobalt | £46.89 | £93.78 | £117.23 | £156.30 | £46.89 | £70.34 | £109.41 |
| SW-08-4116 Cobalt | £46.89 | £93.78 | £117.23 | £156.30 | £46.89 | £70.34 | £109.41 |
| SW-08-4117 Cobalt | £46.88 | £93.76 | £117.20 | £156.27 | £46.88 | £70.32 | £109.39 |
| SW-08-4118 Cobalt | £46.88 | £93.76 | £117.20 | £156.27 | £46.88 | £70.32 | £109.39 |

## Price Schedule by Margins

| PDF Catalogue ART NO's | $\begin{gathered} \text { DOOR } \\ \text { DELIVERED } \\ \text { PRICE } \end{gathered}$ | TYPICAL MARKET SELLING PRICE |  |  | Profit on 50\% | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\% | 60\% | 70\% |  |  |  |

(Thinning Scissors)

| SW-09-4114 J2-420 | £14.89 | £29.78 | £37.23 | £49.63 | £14.89 | £22.34 | £34.74 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-09-4115 J2-420 | £14.53 | £29.06 | £36.33 | $£ 48.43$ | £14.53 | £21.80 | £33.90 |
| SW-09-4117 J2-420 | £14.67 | £29.34 | £36.68 | £48.90 | £14.67 | £22.01 | £34.23 |
| SW-09-4118 J2-420 | £14.89 | £29.78 | £37.23 | $£ 49.63$ | £14.89 | £22.34 | £34.74 |
| SW-09-4119 440C | £19.89 | £39.78 | £49.73 | £66.30 | £19.89 | £29.84 | £46.41 |
| SW-09-4120 440C | £19.89 | £39.78 | $£ 49.73$ | £66.30 | £19.89 | £29.84 | £46.41 |
| SW-09-4121 440C | £19.15 | £38.30 | $£ 47.88$ | £63.83 | £19.15 | £28.73 | $£ 44.68$ |
| SW-09-4122 440C | £19.83 | £39.66 | £49.58 | £66.10 | £19.83 | £29.75 | £46.27 |
| SW-09-4123 440C | £19.89 | £39.78 | £49.73 | £66.30 | £19.89 | £29.84 | $£ 46.41$ |
| SW-09-4124 440C | £19.79 | £39.58 | £49.48 | £65.97 | £19.79 | £29.69 | £46.18 |
| SW-09-4125 440C | £19.89 | £39.78 | $£ 49.73$ | £66.30 | £19.89 | £29.84 | £46.41 |
| SW-09-4126 440C | £19.53 | £39.06 | £48.83 | £65.10 | £19.53 | £29.30 | $£ 45.57$ |
| SW-09-4127 440C | £19.53 | £39.06 | £48.83 | £65.10 | £19.53 | £29.30 | £45.57 |
| SW-09-4128 440C | £19.89 | £39.78 | $£ 49.73$ | £66.30 | £19.89 | £29.84 | $£ 46.41$ |
| SW-09-4129 440C | £19.89 | £39.78 | £49.73 | £66.30 | £19.89 | £29.84 | £46.41 |
| SW-09-4130 440C | £19.89 | £39.78 | $£ 49.73$ | £66.30 | £19.89 | £29.84 | $£ 46.41$ |
| SW-09-4131 Cobalt | £48.89 | £97.78 | £122.23 | £162.97 | £48.89 | £73.34 | £114.08 |
| SW-09-4132 Cobalt | £48.89 | £97.78 | £122.23 | £162.97 | $£ 48.89$ | £73.34 | $£ 114.08$ |
| SW-09-4113 Cobalt | £48.89 | £97.78 | £122.23 | £162.97 | £48.89 | £73.34 | £114.08 |

## Price Schedule by Margins

| PDF Catalogue ART NO's | DOORDELIVEREDPRICE | TYPICAL MARKET SELLING PRICE |  |  | Profit on 50\% | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\%\| | 60\% |  |  |  |  |

(Tweezers)

| SW-10-4106 Size 3.5 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-10-4107 Size 3.5 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| SW-10-4108 Size 3.5 | £0.82 | £1.64 | £2.05 | £2.73 | £0.82 | £1.23 | £1.91 |
| SW-10-4109 Size 3.5 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| SW-10-4110 Size 3.5 | £0.79 | £1.58 | £1.98 | £2.63 | £0.79 | £1.19 | £1.84 |
| SW-10-4111 Size 3.5 | £0.99 | £1.98 | £2.48 | £3.30 | £0.99 | £1.49 | £2.31 |
| SW-10-4112 Size 3.5 | £0.79 | £1.58 | £1.98 | £2.63 | £0.79 | £1.19 | £1.84 |
| SW-10-4113 Size 3.5 | £0.79 | £1.58 | £1.98 | £2.63 | £0.79 | £1.19 | £1.84 |
| SW-10-4114 Size 3.5 | £0.99 | £1.98 | £2.48 | £3.30 | £0.99 | £1.49 | £2.31 |
| SW-10-4115 Size 3.5 | £0.81 | £1.62 | £2.03 | £2.70 | £0.81 | £1.22 | £1.89 |
| SW-10-4116 Size 3.75 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| SW-10-4117 Size 3.75 | £0.79 | £1.58 | £1.98 | £2.63 | £0.79 | £1.19 | £1.84 |
| SW-10-4118 Size 3.75 | £0.89 | £1.78 | £2.23 | £2.97 | £0.89 | £1.34 | £2.08 |
| SW-10-4119 Size 3.25 | £3.30 | £6.60 | £8.25 | £11.00 | £3.30 | £4.95 | £7.70 |
| SW-10-4120 Size 3.25 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| SW-10-4121 Size 3.75 | £0.65 | £1.30 | £1.63 | £2.17 | £0.65 | £0.98 | £1.52 |
| SW-10-4122 Size 3.75 | £0.79 | £1.58 | £1.98 | £2.63 | £0.79 | £1.19 | £1.84 |

## Price Schedule by Margins

| PDF Catalogue ART NO's | DOORDELIVEREDPRICE | TYPICAL MARKET SELLING PRICE |  |  | Profit on 50\% | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\% | 60\% | 70\% |  |  |  |

(Cuticle Nippers)

| SW-11-4101 10cm | £3.09 | £6.18 | £7.73 | £10.30 | £3.09 | £4.64 | £7.21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-11-4102 10cm | £2.20 | £4.40 | $£ 5.50$ | £7.33 | £2.20 | £3.30 | $£ 5.13$ |
| SW-11-4103 10cm | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | £3.55 |
| SW-11-4104 10cm | £2.20 | £4.40 | £5.50 | £7.33 | £2.20 | £3.30 | £5.13 |
| SW-11-4105 10cm | £2.20 | £4.40 | £5.50 | £7.33 | £2.20 | £3.30 | £5.13 |
| SW-11-4106 8cm | £2.59 | £5.18 | £6.48 | £8.63 | £2.59 | £3.89 | £6.04 |
| SW-11-4107 10cm | £2.21 | £4.42 | £5.53 | £7.37 | £2.21 | £3.32 | £5.16 |
| SW-11-4108 10cm | £2.19 | £4.38 | £5.48 | £7.30 | £2.19 | £3.29 | £5.11 |
| SW-11-4109 10cm | £2.59 | £5.18 | £6.48 | £8.63 | £2.59 | £3.89 | £6.04 |
| SW-11-4110 11cm | £2.20 | £4.40 | £5.50 | £7.33 | £2.20 | £3.30 | £5.13 |
| SW-11-4111 11cm | £2.20 | £4.40 | £5.50 | £7.33 | £2.20 | £3.30 | £5.13 |
| SW-11-4112 11cm | £3.52 | £7.04 | £8.80 | £11.73 | £3.52 | £5.28 | £8.21 |
| SW-11-4113 11cm | £2.19 | £4.38 | £5.48 | £7.30 | £2.19 | £3.29 | £5.11 |
| SW-11-4114 11cm | £3.52 | £7.04 | £8.80 | £11.73 | £3.52 | £5.28 | £8.21 |
| SW-11-4115 10cm | £3.52 | £7.04 | £8.80 | £11.73 | £3.52 | £5.28 | £8.21 |
| SW-11-4116 11cm | £2.19 | £4.38 | £5.48 | £7.30 | £2.19 | £3.29 | £5.11 |

## Price Schedule by Margins

| PDF Catalogue ART NO's | $\begin{aligned} & \text { DOOR } \\ & \text { DELIVERED } \\ & \text { PRICE } \end{aligned}$ | TYPICAL MARKET SELLING PRICE |  |  | Profit on 50\% | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\% | 60\% | 70\% |  |  |  |

(Cuticle Scissors)

| SW-12-4104 3.5 | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | $£ 3.55$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-12-4105 3.5 | £1.59 | £3.18 | £3.98 | $£ 5.30$ | £1.59 | £2.39 | £3.71 |
| SW-12-4106 3.5 | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | £3.55 |
| SW-12-4107 4.5 | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | £3.55 |
| SW-12-4108 4 | £2.10 | £4.20 | £5.25 | £7.00 | £2.10 | £3.15 | $£ 4.90$ |
| SW-12-4109 3.5 | £1.69 | £3.38 | $£ 4.23$ | £5.63 | £1.69 | £2.54 | £3.94 |
| SW-12-4110 3.5 | £1.69 | £3.38 | £4.23 | £5.63 | £1.69 | £2.54 | £3.94 |
| SW-12-4111 3.5 | £1.59 | £3.18 | £3.98 | £5.30 | £1.59 | £2.39 | £3.71 |
| SW-12-4112 3.5  <br> SW-12-4113  | £1.59 | £3.18 | £3.98 | $£ 5.30$ | £1.59 | £2.39 | £3.71 |
| SW-12-4113 3.5 | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | £3.55 |
| SW-12-4114 3.5 | £1.52 | £3.04 | £3.80 | $£ 5.07$ | £1.52 | £2.28 | £3.55 |
| SW-12-4115 3.5 | £1.52 | £3.04 | £3.80 | £5.07 | £1.52 | £2.28 | £3.55 |
| (Cut Throat Razors) |  |  |  |  |  |  |  |
| SW-15-4101 | £1.99 | £3.98 | $£ 4.98$ | £6.63 | £1.99 | £2.99 | £4.64 |
| SW-15-4102 | £2.29 | £4.58 | £5.73 | £7.63 | £2.29 | £3.44 | £5.34 |
| SW-15-4103 | £1.98 | £3.96 | £4.95 | £6.60 | £1.98 | £2.97 | £4.62 |
| SW-15-4104 | £1.98 | £3.96 | £4.95 | £6.60 | £1.98 | £2.97 | £4.62 |
| SW-15-4105 | £3.39 | £6.78 | £8.48 | £11.30 | £3.39 | £5.09 | £7.91 |
| SW-15-4106 | £3.39 | £6.78 | £8.48 | £11.30 | £3.39 | £5.09 | £7.91 |
| SW-15-4107 | £1.98 | £3.96 | $£ 4.95$ | £6.60 | £1.98 | £2.97 | $£ 4.62$ |
| SW-15-4108 | £1.78 | £3.56 | £4.45 | £5.93 | £1.78 | £2.67 | £4.15 |
| SW-15-4109 | £3.29 | £6.58 | £8.23 | £10.97 | £3.29 | £4.94 | £7.68 |

## Price Schedule by Margins

| PDF Catalogue ART NO's | $\begin{gathered} \text { DOOR } \\ \text { DELIVERED } \\ \text { PRICE } \end{gathered}$ | TYPICAL MARKET SELLING PRICE |  |  | Profit on 50\% |  | Profit on 60\% | Profit on 70\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 50\%\| | 60\% |  |  |  |  |  |

(Manicure \& Pedicure Kits)

| SW-14-4117 | £22.49 | £44.98 | £56.23 | £74.97 | £22.49 | £33.74 | £52.48 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SW-14-4118 | £16.05 | £32.10 | £40.13 | £53.50 | £16.05 | £24.08 | £37.45 |
| SW-14-4119 | £17.07 | £34.14 | £42.68 | £56.90 | £17.07 | £25.61 | £39.83 |
| SW-14-4120 | £17.07 | £34.14 | £42.68 | £56.90 | £17.07 | £25.61 | £39.83 |
| SW-14-4121 | £32.28 | £64.56 | £80.70 | £107.60 | £32.28 | £48.42 | £75.32 |
| SW-14-4122 | £22.28 | £44.56 | £55.70 | £74.27 | £22.28 | £33.42 | $£ 51.99$ |
| SW-14-4123 | £14.18 | £28.36 | £35.45 | £47.27 | £14.18 | £21.27 | £33.09 |
| SW-14-4112 | £17.07 | £34.14 | £42.68 | £56.90 | £17.07 | £25.61 | £39.83 |
| SW-14-4113 | £33.49 | £66.98 | £83.73 | £111.63 | £33.49 | £50.24 | £78.14 |
| SW-14-4114 | £38.47 | £76.94 | £96.18 | £128.23 | £38.47 | $£ 57.71$ | £89.76 |
| SW-14-4115 | £12.04 | £24.08 | £30.10 | £40.13 | £12.04 | £18.06 | £28.09 |
| SW-14-4116 | £17.07 | £34.14 | £42.68 | £56.90 | £17.07 | £25.61 | £39.83 |
| SW-14-4123 | £7.05 | £14.10 | £17.63 | £23.50 | £7.05 | £10.58 | £16.45 |
| SW-14-2124 | £15.09 | £30.18 | £37.73 | £50.30 | £15.09 | £22.64 | £35.21 |
| SW-14-2125 | £25.49 | £50.98 | £63.73 | £84.97 | £25.49 | £38.24 | £59.48 |
| SW-14-4126 | £14.02 | £28.04 | £35.05 | £46.73 | £14.02 | £21.03 | £32.71 |
| SW-14-4127 | £16.09 | £32.18 | £40.23 | £53.63 | £16.09 | £24.14 | £37.54 |

